

# Classical Conditioning



learning by **association**

## Unconditioned Stimulus (UCS)

any stimulus producing a natural, unlearned response

## Unconditioned Response (UCR)

a response that occurs naturally (a reflex action)

## Neutral Stimulus (NS)

an environmental stimulus that does not produce a response itself (no association)

## Conditioned Stimulus (CS)

a stimulus that has been associated with an UCS so that it now produces the same response

## Conditioned Response (CR)

a behaviour that is shown in response to a learned stimulus.

## Stimulus generalisation

CS produces the same behaviour to similar stimuli after response has been conditioned

eg. runs to ALL tins, not just cat food.

- links to evolutionary approach  
bad effect → CAUTIOUS of all similar → survive

## Stimulus discrimination

learning only occurs in response to a specific stimulus

eg. runs to can at only a certain time of day

- links to evolutionary approach.

know a safe option  $\rightarrow$  STICK to it  $\rightarrow$  survive.

### Extinction

- Removal of a behaviour
- if CS constantly presented without UCS - gradually learn to disassociate
- association may NOT be ENTIRELY LOST

### Spontaneous Recovery

- accelerated form of learning association
- after extinction if old CS paired w/ UCS the association is quickly learned

extinction  $\neq$  unlearning

# Operant Conditioning



## Learning by consequence

Thorndike (1911) → 'Instrumental Learning'

- puzzle box
- Kitten had to solve puzzle to escape and receive reward
- more trials = faster



'Law of effect'

behaviour followed by nice consequence will be replicated

behaviour followed by bad consequence will be withdrawn.

## Skinner

- Skinner box • scientific principles
- ABC model

**A**ntecedent → skinner box presents stimulus that triggers behaviour

**B**ehaviour → response made that can be observed as an outcome of the antecedent

**C**onsequence → reward/punishment after behaviour

Stimulus-response link is only learned if POSITIVE consequence, it's weakened if NEGATIVE

Types of reinforcement:

Positive → giving/adding

Negative → removing

pto.

Positive Reinforcement

giving something good (a reward)

Negative Reinforcement

removing something bad (to make conditions better)

Positive Punishment

giving something bad

Negative Punishment

removing something good

Primary Reinforcement

basic need - food/drink/comfort

Secondary Reinforcer

money/tokens/sweets - man made

(associated w/ primary eg. money can buy food)

# Schedules of Reinforcement

A 'rule' that dictates the situations in which a behaviour will be reinforced.

## continuous reinforcement

desired behaviour is reinforced every time it occurs

## partial reinforcement

desired behaviour only reinforced some of the time

Behaviour learned through partial takes longer to learn but is more resistant to extinction

Partial reinforcement can be broken into 4 schedules:

**fixed interval** → rewarding of a behaviour after a **preset** amount of time has passed

**variable interval** → rewarding after a **set** amount of time has passed.

Learning takes longer with fixed BUT response rate is higher towards the end

With fixed there is a scalloping effect - response rates drop dramatically immediately after rein.

**fixed ratio** → behaviour reinforced after a **preset** number of responses

**variable ratio** → behaviour reinforced after a **set** number of **correct** response

Skinner said variable is good for maintaining

# Behaviour Modification

Ideas:

- extinguish undesirable behaviour
- replace w/ desirable behaviour + reinforce it

## Shaping Behaviour

Skinner developed the method of successive approximations

- related, general, desirable behaviours rewarded
- rewards become more selective
- step-by-step, gradual process

- Used as a mode of therapy for ADHD and OCD
- Target behaviour identified and rewards given for behaviours that get closer to the target

## Token Economy

- encourage desirable through reward
- reduce undesirable through punishment
- tokens are SECONDARY reinforcers that can be exchanged for primary reinforcers
- tokens only given for desirable behaviour
- used in schools + prisons

# Social Learning Theory



learning by **observation**

Behaviour of a model is observed then imitated

More likely to copy if observer can **identify** with the model eg. same sex

same status/power

More likely to copy if **consequences are rewarding** rather than resulting in a punishment.



this is known as **vicarious reinforcement**

The 'Stages' of Social Learning: Bandura

## **Attention**

- Must be paid to the model for learning to take place
- children more likely to attend to models similar to them

## **Retention**

- Must retain/store what they have attended to
- Store as mental images + verbal descriptions

## **Reproduction**

- Showing the modelled behaviour
- Affected by physical capabilities + self-observation

## **Motivation**

- More likely to reproduce if there is a reward
- Intrinsic motivation → inherent satisfaction

- Extrinsic motivation → something tangible
- Vicarious reinforcement → witnessing

### Evaluation:

- commitment to scientific research - based on **lab-based research methods**
- but artificial setting → **generalisability + ecological validity**
- allows for **individual differences** (cognitive + motivational factors)
- contributes to psych of aggression + gender development
- basis for treatments of phobias
- **less deterministic** than other learning theories
- doesn't acknowledge the **influence of free will**
- breaks down complex behaviours to merely observational learning → **reductionist**



# Phobias



an anxiety disorder + complex behaviour

## Types:

**Specific** → animals/inanimate objects/illness

**Social** → fear of eating in public places/public speaking etc.

**Agoraphobia** → places of assembly

## Classical Conditioning:

- the association of a UCS with a NS can lead to a phobia of the NS (CS)
- has been demonstrated through naturalistic observations
- not all phobias can be linked

## Operant Conditioning:

- linked to social phobias
  - deal by avoiding/escaping = rewarding
  - removal of unpleasant emotions increases avoidance behaviour
- ↳ why they are maintained + hard to treat

## Social Learning Theory:

- observing the consequences of others' behaviour
- observe - see sibling scream @ spider
- vicarious reinforcement - parents comfort sibling
- imitation - child screams @ spider
- reinforcement - parents comfort (reinforce fear)

# Treatments for Phobias

As a phobia is 'learned' it's believed it can be 'unlearned'

2 categories: exposure treatments  
modelling.

## Systematic Desensitisation

- Based on the idea of reciprocal inhibition

↓

you can't be anxious + relaxed at same time

- can be in vivo or in vitro

↓

↓

exposed to real  
object

imaginary exposure

Four processes:

### Functional Analysis

conversation between therapist + client to identify nature + triggers

### Anxiety Hierarchy

least anxiety provoking to most. client inputs + speed of treatment and stages are determined

### Relaxation Training

client taught how to relax eg. deep breathing/ visualisation

### Gradual Exposure

work through the anxiety hierarchy at agreed speed

Evaluation

- improve more than non-treatment group → effective
- less time + effort than other therapies.

- can treat yourself via simulations
- no ethical issues
- can only treat certain anxiety disorders
- not effective at phobias linked to survival eg. dark
  - ↳ difficult to remove such deep rooted fears

## Flooding

- phobic being placed w/ the feared object/situation for a prolonged period of time
- continual exposure causes it to be seen as less fear producing
- escape is not possible
- implosion is imaginary version
- Flooding facilitates the extinction
  - ↳ too exhausted for CR to occur?
  - ↳ prevents avoidance response?

## Evaluation

- much faster than other therapies
- can increase strength of CR
- unethical? - distress - social control
- implosion: can associate w/ shut eyes (Barrett)

# Developmental Psychology

## Gender Identity

- more likely to copy behaviour of someone of the same sex
- vicarious reinforcement  
↳ child motivated to imitate in future

Fagot (1978)

- observation - praise/punishment
- toddlers playing at home w/ parents
- boys reinforced for playing w/ gender appropriate ~~acts~~ <sup>toys</sup>  
punished <sub>toys</sub>
- gender role behaviour = learned from environment
- gender socialisation could have changed since 70s
- SIT can't account for cognitive influences  
cultural differences
- similarities in gender behaviour across world = genes?